

MCSC Client Success Story



Melody Moore
Independent Paralegal Services, Los Osos

Raised in southern California, Melody Moore spent 14 years in Chicago, where she became a political organizer and followed her calling - helping people. She ultimately moved back to California about twenty years ago and chose her profession as a paralegal. For the past six years, Melody has worked independently for attorneys in San Luis Obispo County, specializing in family law. When she is in her office, she says she is "in her element!"

Melody feels the Mission Community Services Corp. (MCSC) Women's Business Center has helped her significantly along the way. "I couldn't do without Women's Business Center because they understand where I am, and what I need to do next to continue my growth."

She finds marketing the most challenging part of her business, so when there is a break in her workload, she asks herself, "What can I do about it?" and turns to MCSC to get input and direction for her next step. As Ms. Moore focuses on growing and promoting her business, MCSC/WBC consultant Janet Hilts is currently helping her with many aspects of marketing.

Meeting Melody, it doesn't take long to see that she is very passionate about her work and her life's purpose. Her business motto is: Experience, Excellence, and Efficiency. Because she is able to work directly with her attorney's clients, this frees up the attorneys for other aspects of their job. Their gratitude and appreciation is Melody's favorite aspect of her work.

She says she is still learning a lot, especially when marketing and growing her business. She has met regularly with Women's Business Center consultants throughout the various stages of her growth, and is thrilled with the advice provided. MCSC has helped her business grow into a successful enterprise.

Melody believes the best thing about humanity is giving back. When asked what advice she would give to entrepreneurs trying to start their own business, she says, "Be optimistic. If you believe in something - go for it! Get support as it makes you stand tall." Melody says, "MCSC has a place in our community; people are looking for support and that is what MCSC gives. You cannot underestimate the power of one person." If she had to do it all over again, she would not change a thing, as MCSC helped her along the way and she has learned from every step.